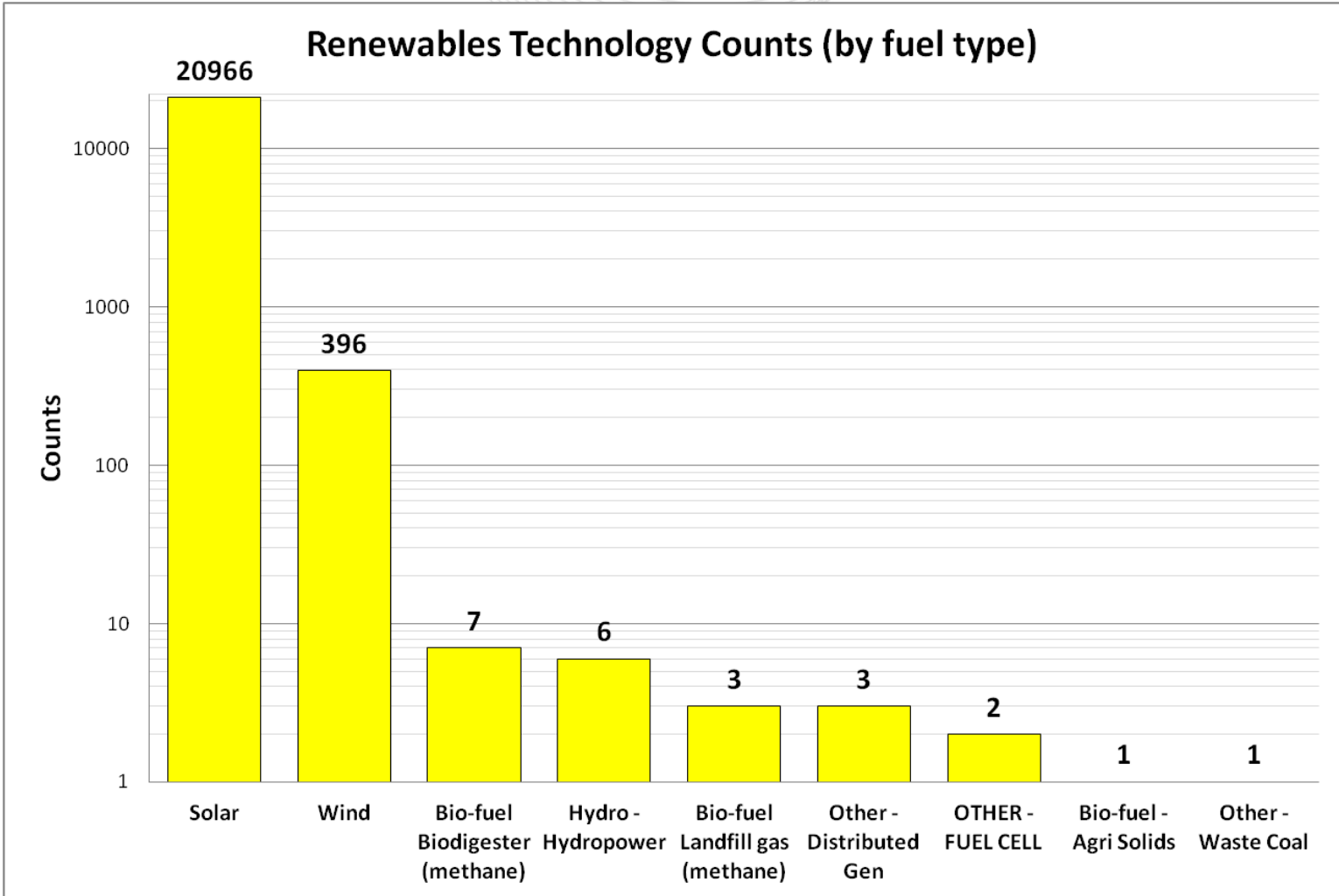
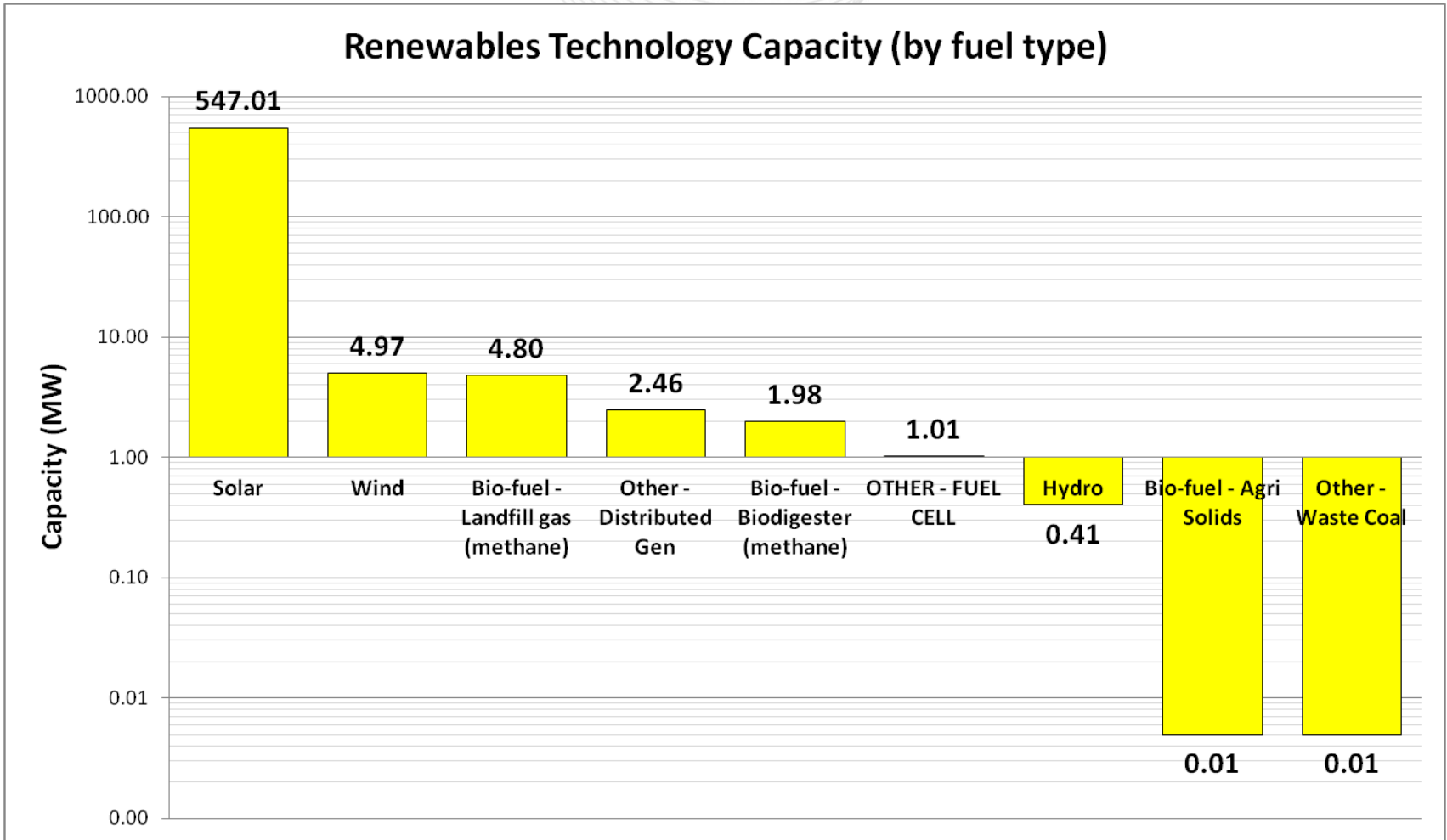
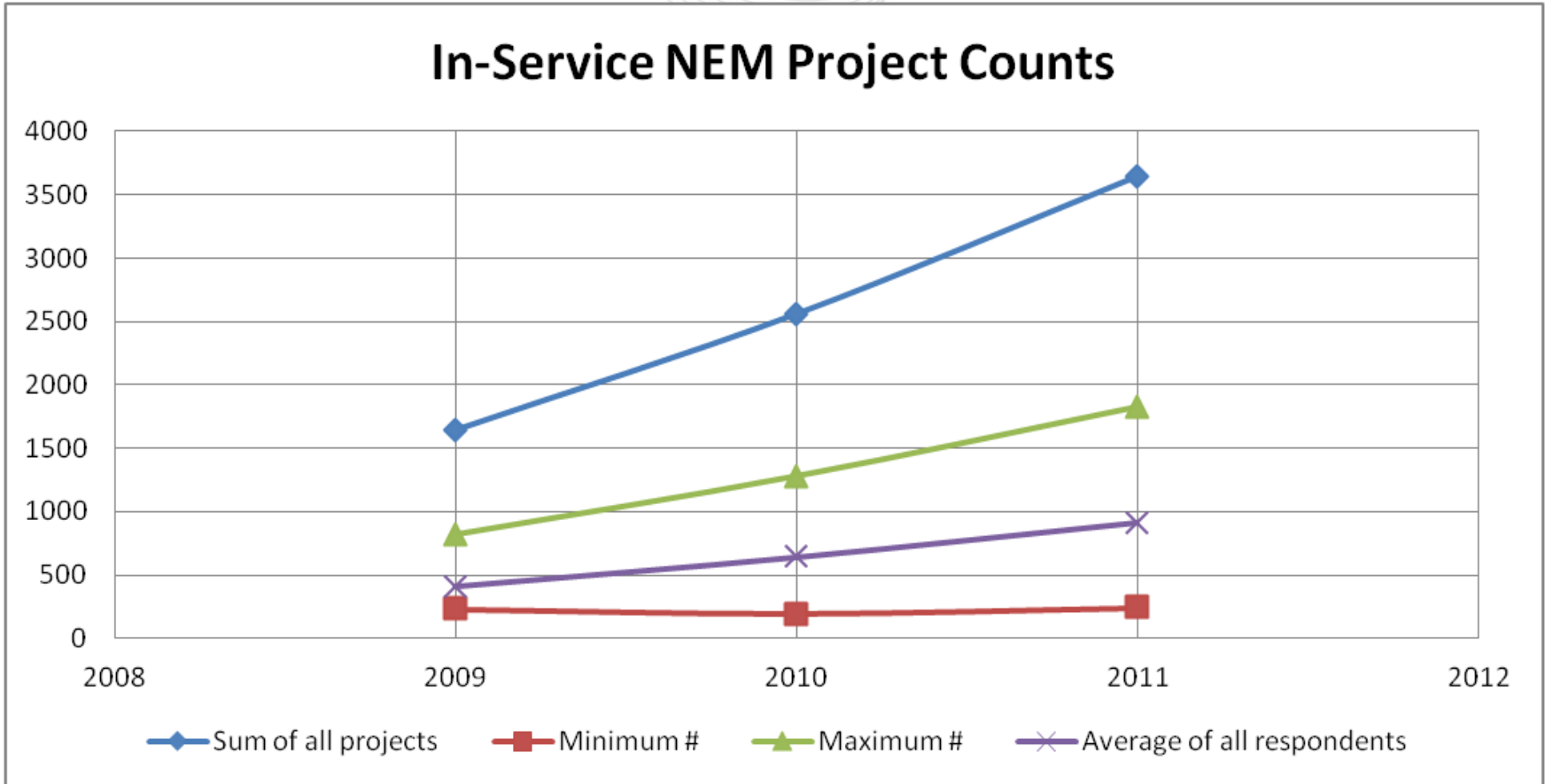


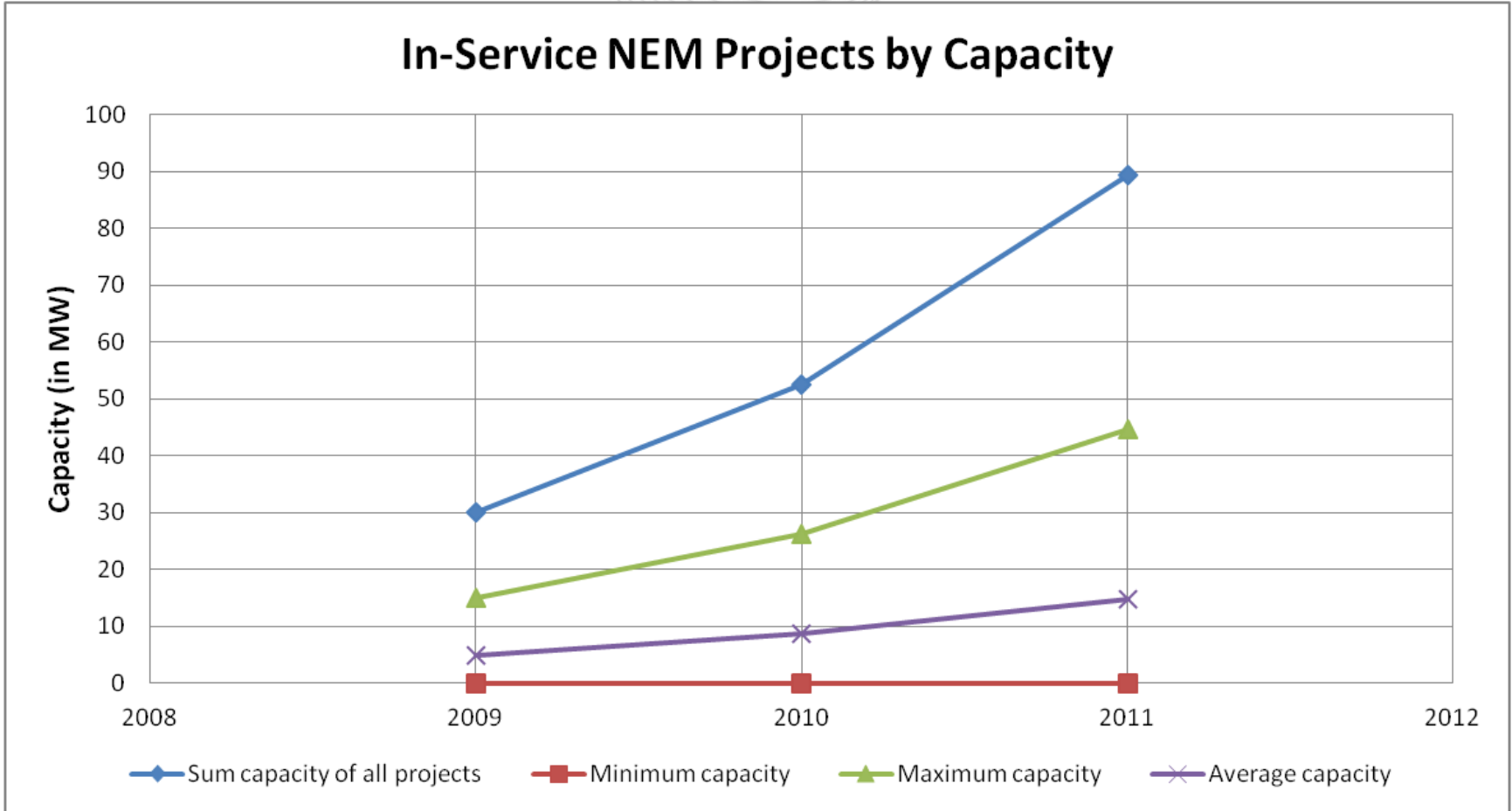
NEM Survey Data Analysis

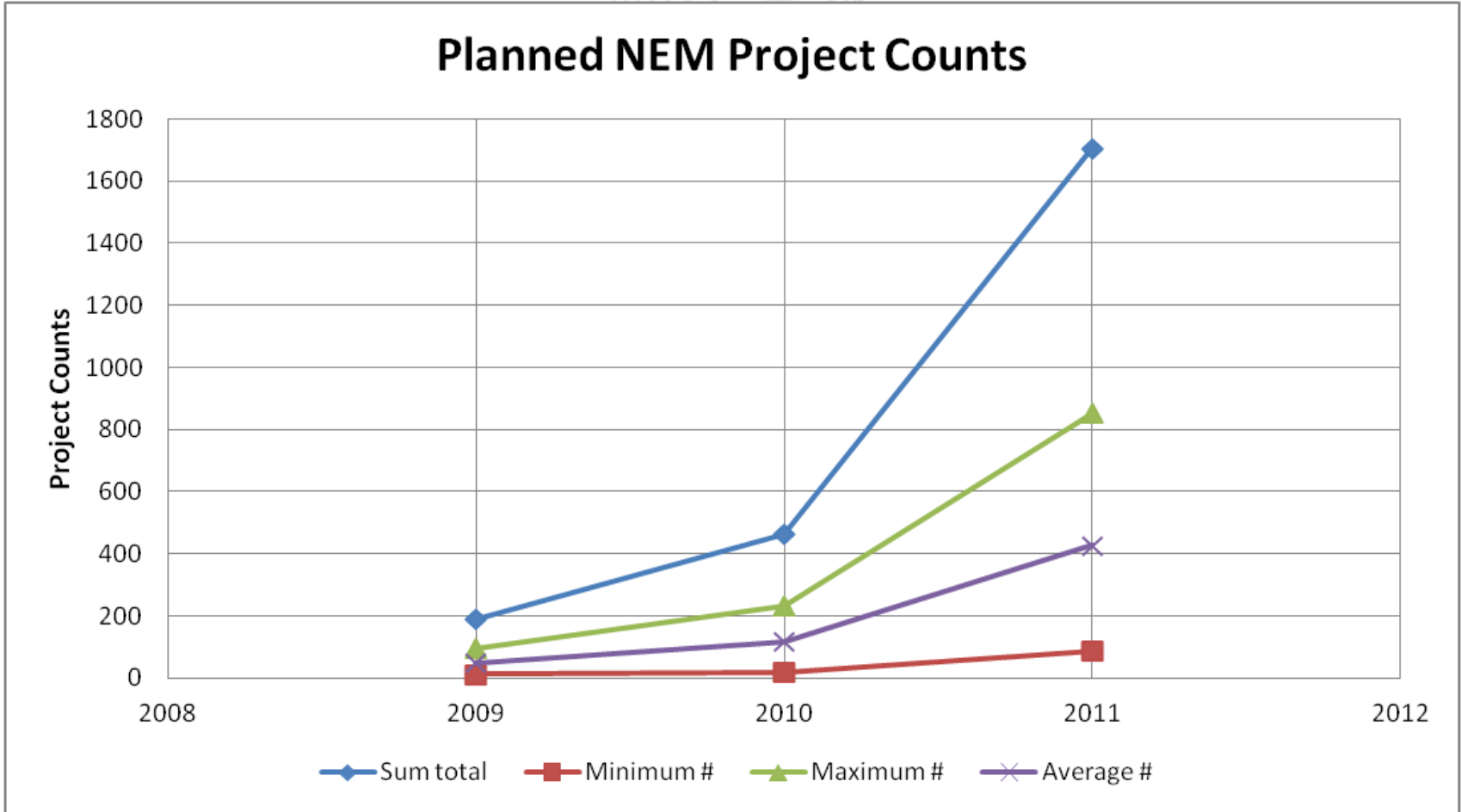
March 19, 2012

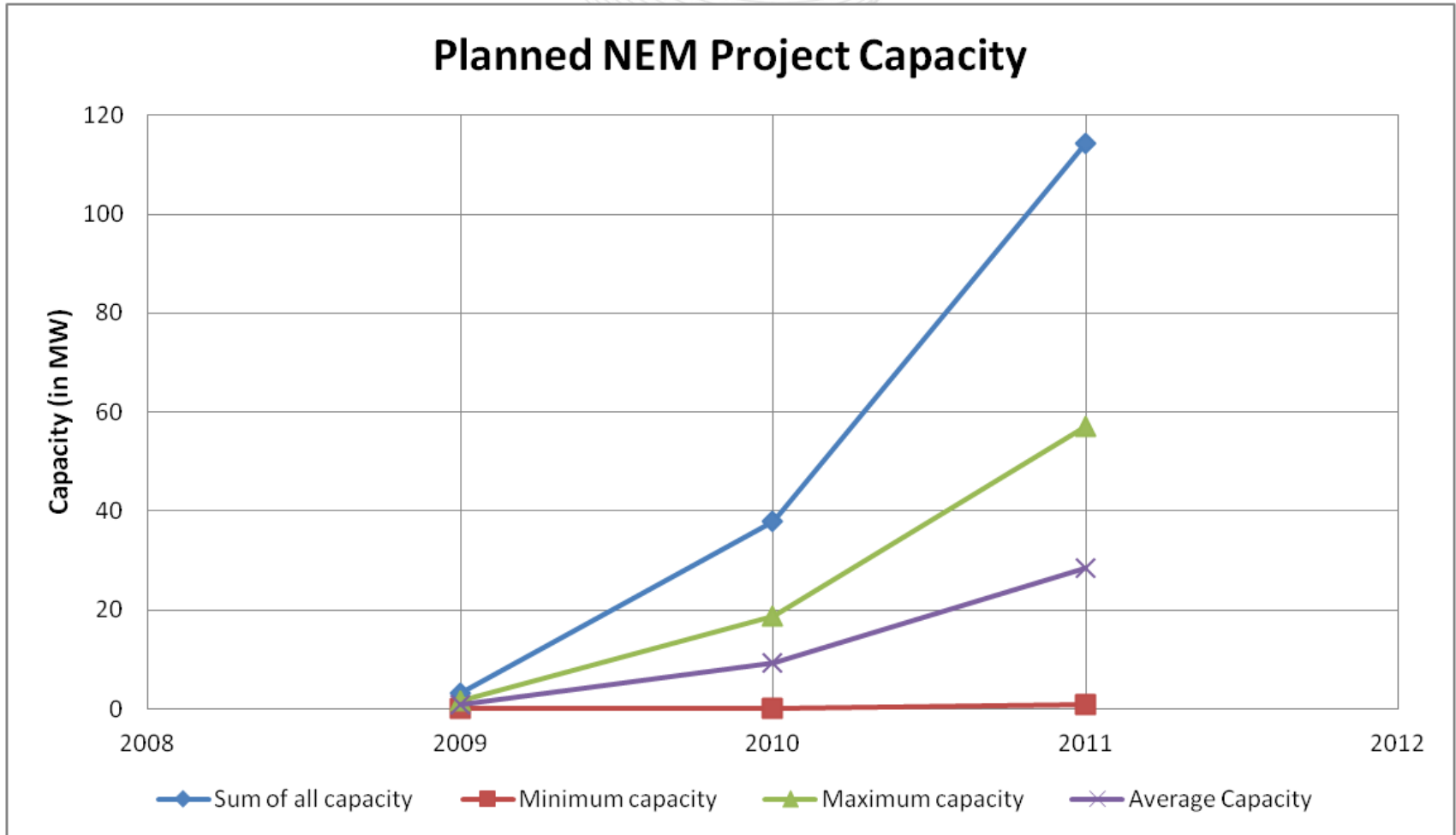










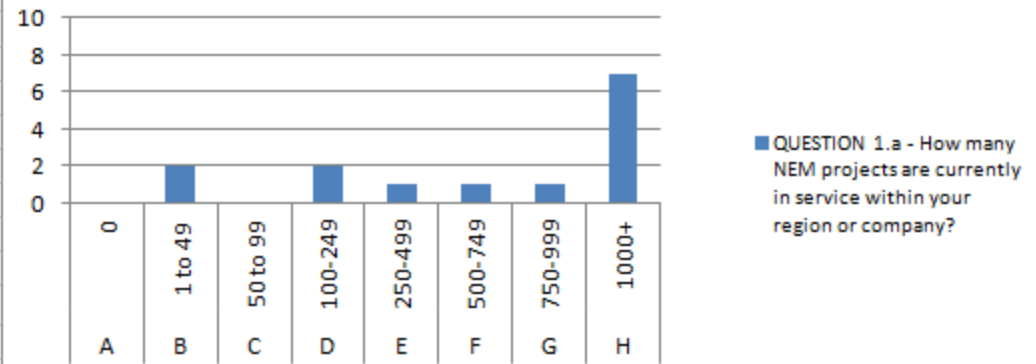


Survey Results

SUPPLEMENTAL MATERIALS

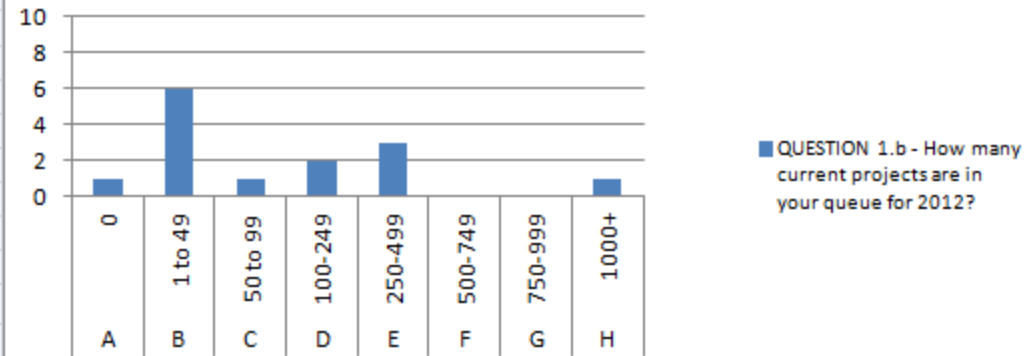
Q1a QUESTION 1.a - How many NEM projects are currently in service within your region or company?

Ansr Grp	Selection	Count
A	0	0
B	1 to 49	2
C	50 to 99	0
D	100-249	2
E	250-499	1
F	500-749	1
G	750-999	1
H	1000+	7
Total Responses		14



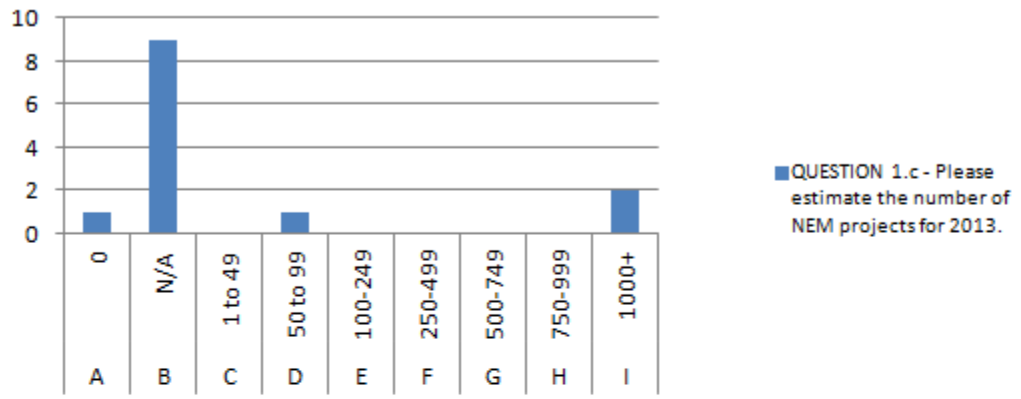
Q1b QUESTION 1.b - How many current projects are in your queue for 2012?

Ansr Grp	Selection	Count
A	0	1
B	1 to 49	6
C	50 to 99	1
D	100-249	2
E	250-499	3
F	500-749	0
G	750-999	0
H	1000+	1
Total Responses		14



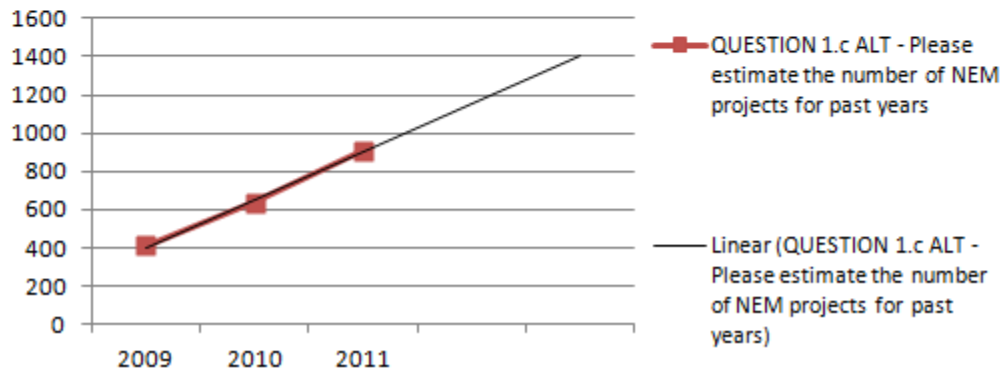
Q1c QUESTION 1.c - Please estimate the number of NEM projects for 2013.

Ansr Grp	Selection	Count
A	0	1
B	N/A	9
C	1 to 49	0
D	50 to 99	1
E	100-249	0
F	250-499	0
G	500-749	0
H	750-999	0
I	1000+	2
Total Responses		13



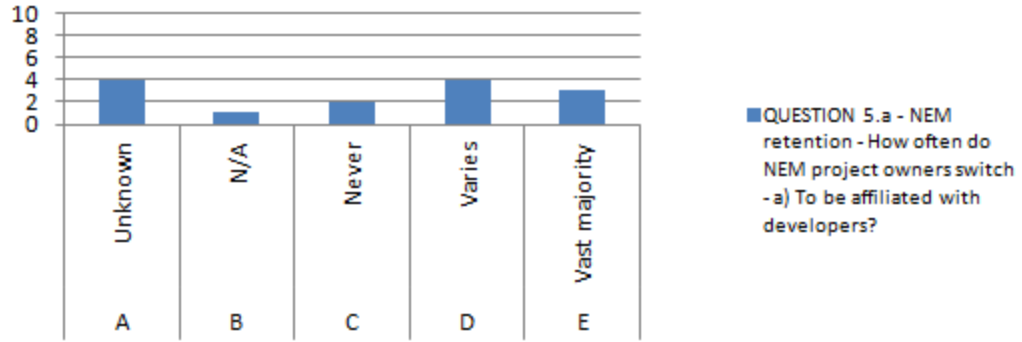
Q1c-A QUESTION 1.c ALT - Please estimate the number of NEM projects for past years

Ansr Grp	Average	
2009	411	
2010	640	
2011	911	
Total Responses		4



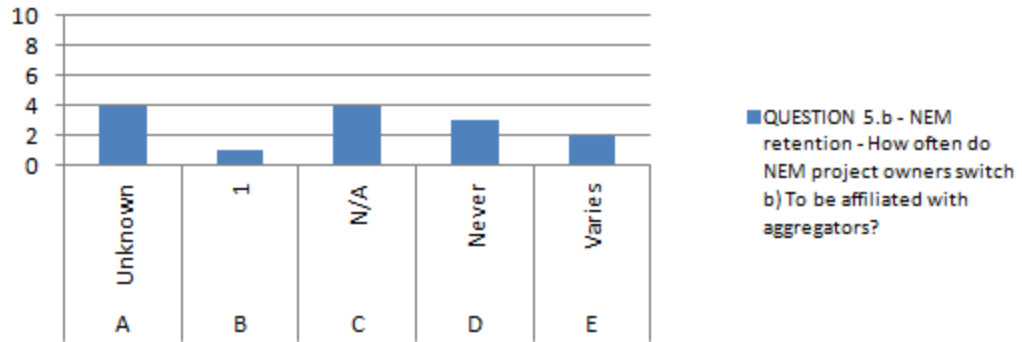
Q5a QUESTION 5.a - NEM retention - How often do NEM project owners switch - a) To be affiliated with developers?

Ansr Grp	Selection	Count
A	Unknown	4
B	N/A	1
C	Never	2
D	Varies	4
E	Vast majority	3
Total Responses		14



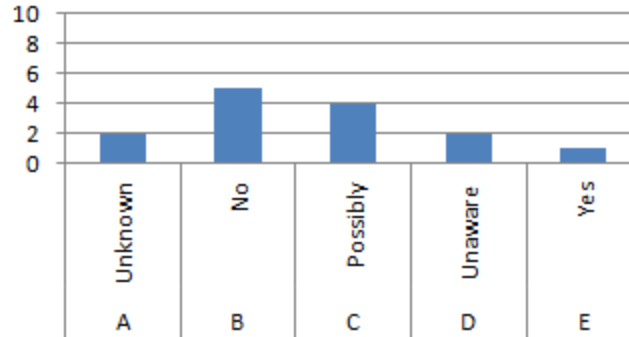
Q5b QUESTION 5.b - NEM retention - How often do NEM project owners switch b) To be affiliated with aggregators?

Ansr Grp	Selection	Count
A	Unknown	4
B	1	1
C	N/A	4
D	Never	3
E	Varies	2
Total Responses		14



Q7a QUESTION 7.a - Do you anticipate any of your BTM sites to change classification to NEM status?

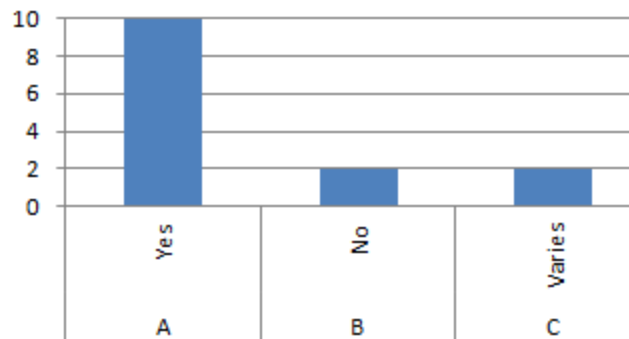
Ansr Grp	Selection	Count
A	Unknown	2
B	No	5
C	Possibly	4
D	Unaware	2
E	Yes	1
Total Responses		14



■ QUESTION 7.a - Do you anticipate any of your BTM sites to change classification to NEM status?

Q9a QUESTION 9.a - Time of Use - Do meters you install for NEMS permit time of use metering?

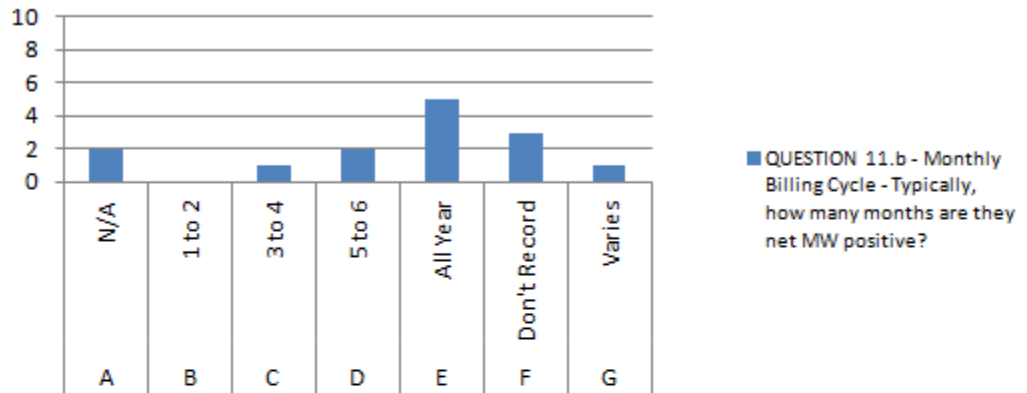
Ansr Grp	Selection	Count
A	Yes	10
B	No	2
C	Varies	2
Total Responses		14



■ QUESTION 9.a - Time of Use - Do meters you install for NEMS permit time of use metering?

Q11 QUESTION 11.b - Monthly Billing Cycle - Typically, how many months are they net MW positive?

Ansr Grp	Selection	Count
A	N/A	2
B	1 to 2	0
C	3 to 4	1
D	5 to 6	2
E	All Year	5
F	Don't Record	3
G	Varies	1
Total Responses		14



Q14 QUESTION 14 - "Behind the Meter" (BTM) generation - Within your company, does the definition mean:

Ansr Grp	Selection	Count
A	Choice A	2
B	Choice B	4
C	Choice C	5
D	Other	3
Total Responses		14

