



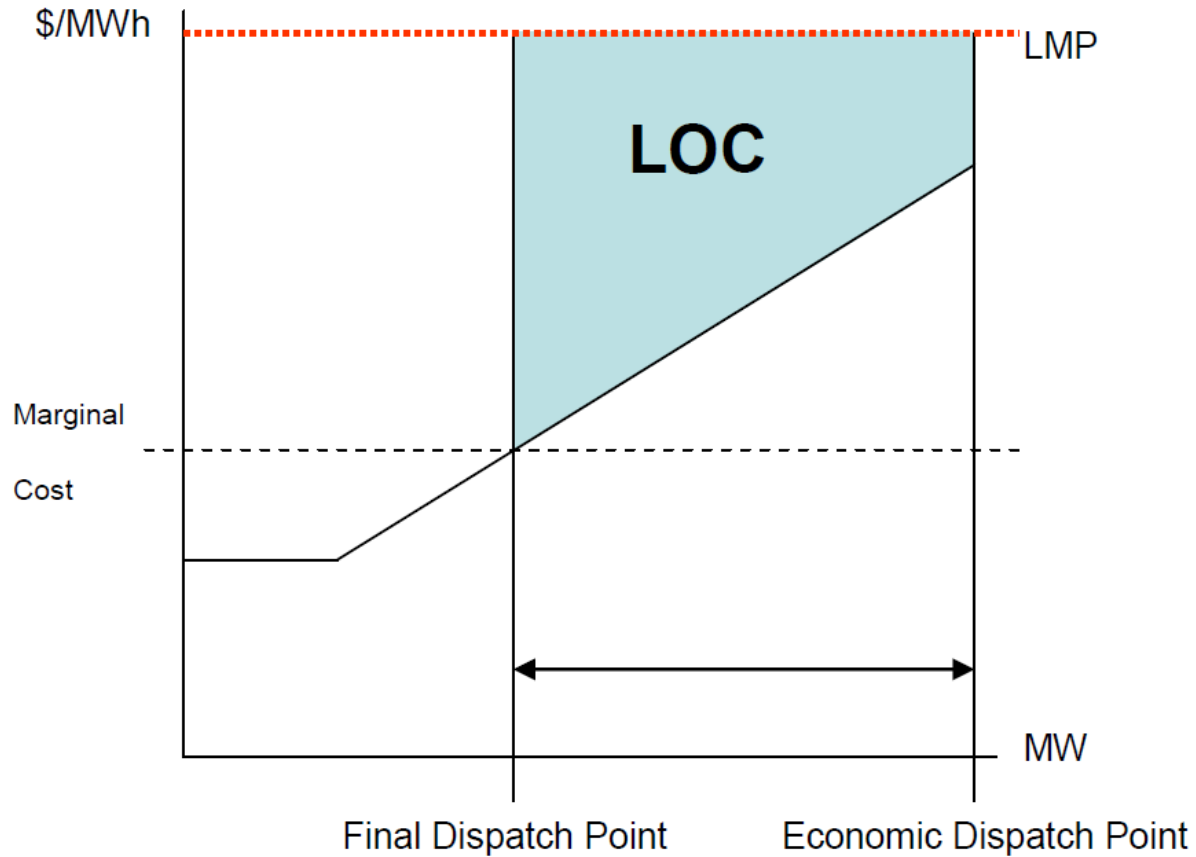
Lost Opportunity Cost: Ancillary Services

Melissa Maxwell
EPFSTF
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- Resources can participate in the PJM Energy Market through the Day Ahead, Real-Time and/or Ancillary Services market
- PJM jointly optimizes energy and reserves (synchronized and non-synchronized)
- Energy and reserve MWs are substitute products
 - MWs used to serve energy cannot simultaneously be used to provide reserves

- Generation resources forgo energy market revenues when providing MWs for reserves
- Energy and reserve payments must be incentive compatible with dispatch instructions
 - All payments must make the marginal reserve supplier indifferent between providing reserves and energy

Lost Opportunity Cost in Ancillary Services



Lost opportunity cost is the forgone energy revenues incurred by a generation resource that provides a PJM required ancillary service

- Energy and Reserve MW and Prices are jointly determined
 - Objective: minimize total production costs subject to system conditions, resource operating parameters and reserve requirement constraint
- Energy assignments are merit ordered
 - Resources with the lowest \$/MWh offers are assigned first
 - The marginal energy supplier sets the energy price
- Reserve assignments are merit ordered
 - Resources with the lowest lost opportunity costs are assigned first
 - The marginal reserve supplier sets the reserve price

- Lost Opportunity Cost = LMP – Marginal Cost
- Holding LMP constant, lost opportunity cost decreases as marginal cost increases
- The most expensive resources for energy will have the lowest lost opportunity cost
 - Merit ordered reserve assignment dictates that these resources will be assigned first in the reserve market

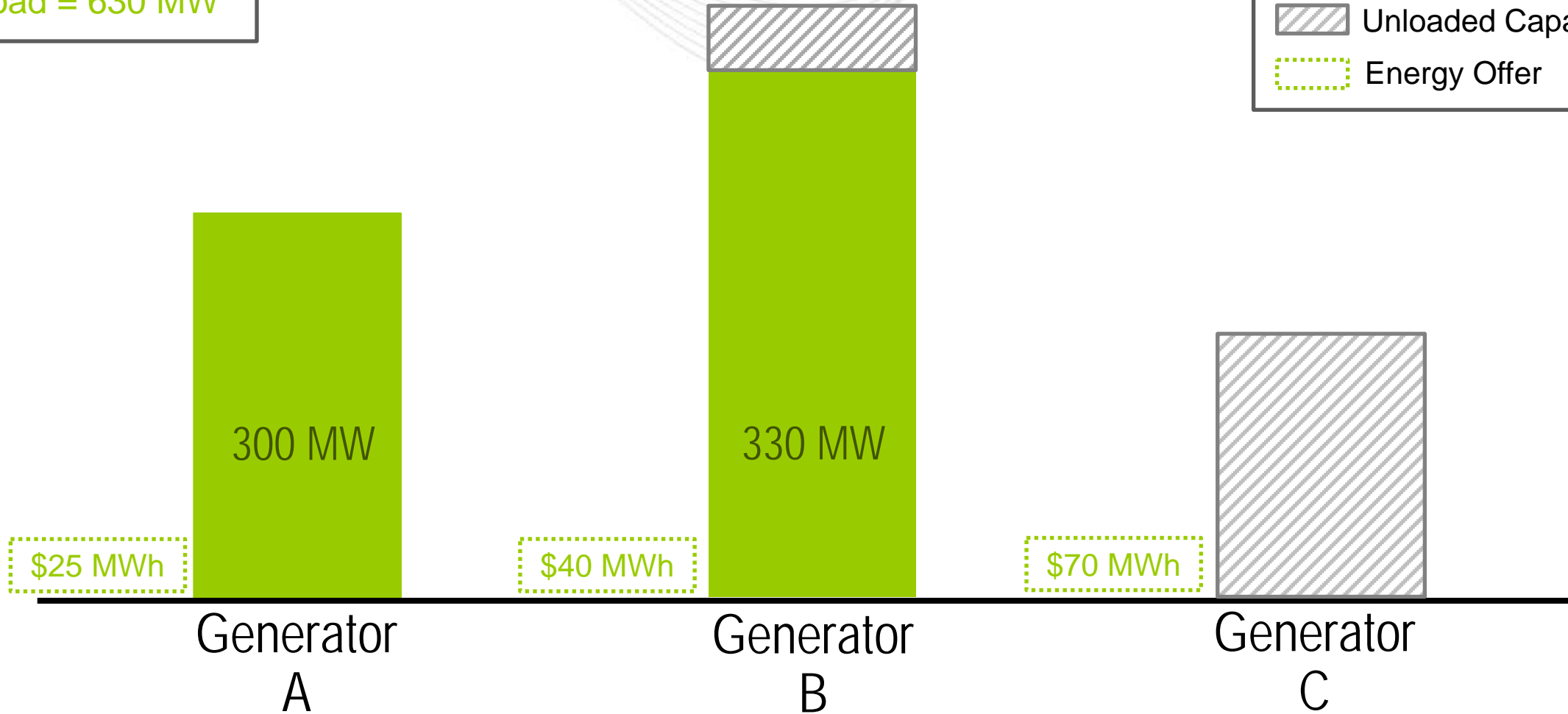
Generator	Energy Offer (\$/MWh)	Generator Capacity (MW)	Reserve Capability (MW)
A	\$25	300	80
B	\$40	400	100
C	\$70	200	120

For simplicity, assume that reserve bids are zero

Example: Energy Assignments – No Reserve Constraint

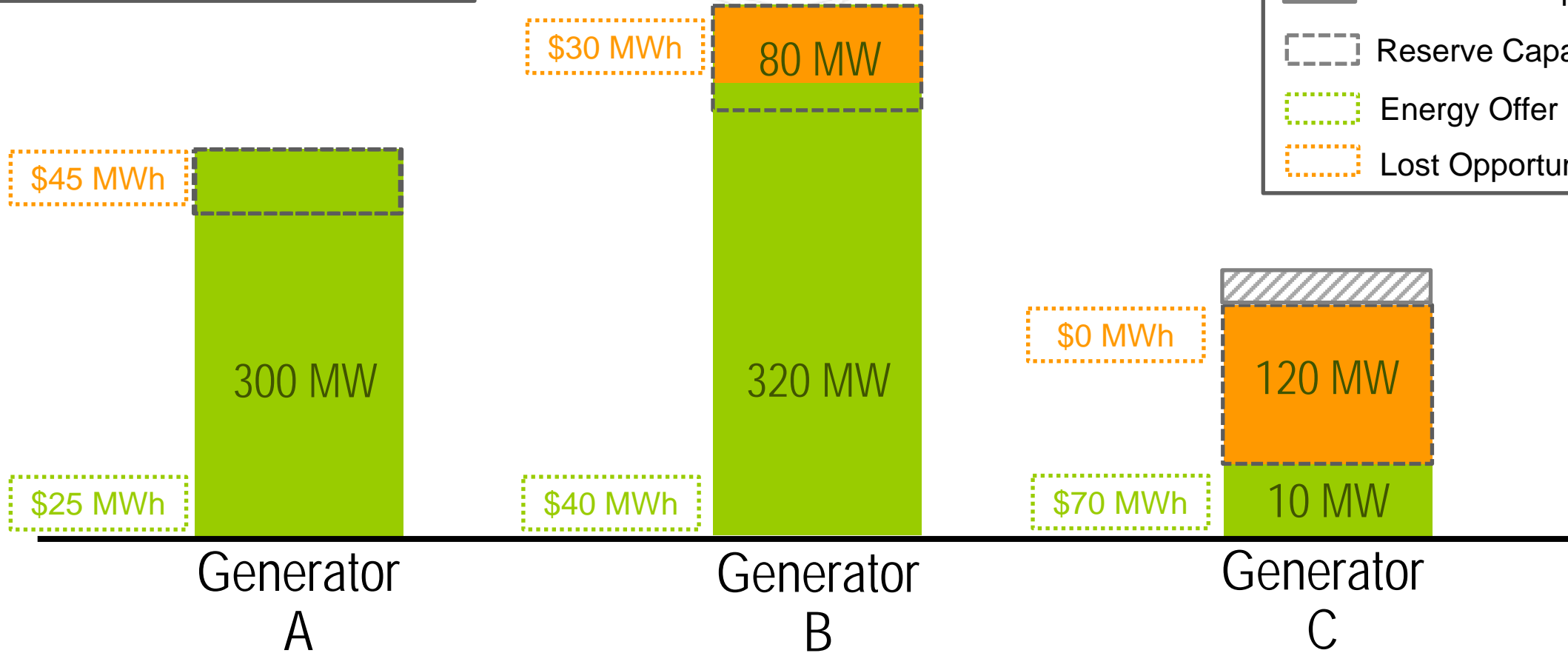
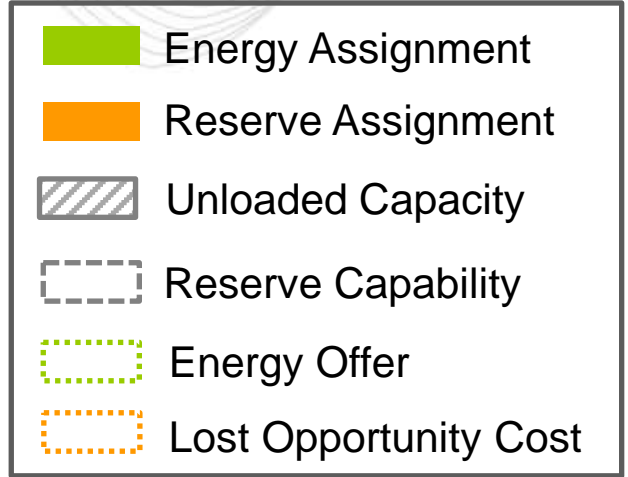
Load = 630 MW

- Energy Assignment
- Unloaded Capacity
- Energy Offer



Energy & Reserve Assignments w/Reserve Constraint

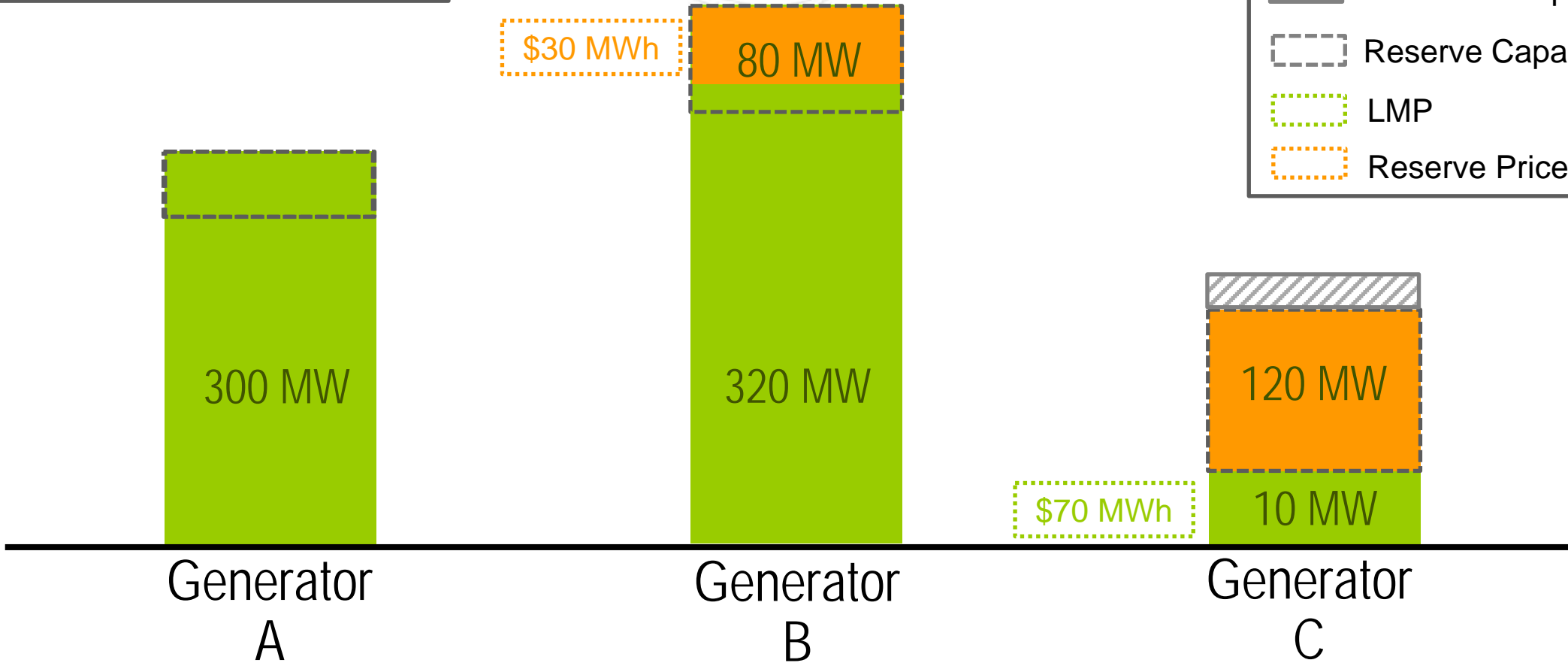
Load = 630 MW
Reserve Requirement = 200 MW



Example: Energy & Reserve Prices w/Reserve Constraint

Load = 630 MW
Reserve Requirement = 200 MW

- Energy Assignment
- Reserve Assignment
- Unloaded Capacity
- Reserve Capability
- LMP
- Reserve Price



Example: Lost Opportunity Cost is Incentive Compatible

Generator B Offer and Assignments	
Energy Price (LMP)	\$70
Reserve Price (LOC)	\$30
Energy Offer	\$40
Reserve Offer	\$0
Generator Capacity	400 MW
Assigned Energy	320 MW
Assigned Reserve	80 MW

Energy Market Net Revenues at Economic Dispatch Point					
LMP	MW	Offer	Revenues	Costs	Net Revenues
\$70	400	\$40	\$28,000	\$16,000	\$12,000

Energy Market Net Revenues at Final Dispatch Point					
LMP	MW	Offer	Revenues	Costs	Net Revenues
\$70	320	\$40	\$22,400	\$12,800	\$9,600

Forgone energy net revenues to provide reserves: \$2,400

Reserve Market Net Revenues					
LOC	MW	Offer	Revenues	Costs	Net Revenues
\$30	80	\$0	\$2,400	\$0	\$2,400

Reserve market net revenues are exactly equal to the forgone energy market net revenues - thus the marginal reserve supplier is neutral between supplying reserves or energy

- **Unit**

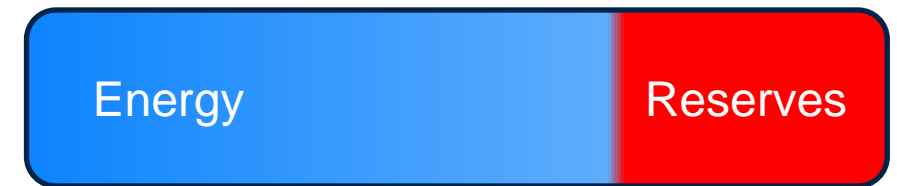
- Energy and reserve optimized by market clearing engine
- LOC for revenue foregone in the energy market



MW amount is optimized by engine

- **Demand Resource**

- Energy and reserve MW allocation specified by participant
- **No LOC because no product substitution**



MW amount is specified by participant